



# Return on Investment (ROI) Data Requirements

- Number of participants in their program in a typical cohort
- Number of participants in that cohort that complete the program
- Program cost per participant
- Average income of participant before entering program
- Average income of participant one year and two years after completing program
- Average public assistance before entering program
- Average public assistance after exiting program
- Income tax rate of site's state
- Sales tax rate of site's state

