



OFFICE OF FAMILY ASSISTANCE



Kickoff Meeting

January 7-9, 2019 • Renaissance Arlington Capital View Hotel • Arlington, VA

Career Pathways Explained: A Strategy to Help Workers and Employers Meet Today's Job Skill Demands

Sara Hastings Judy Mortrude William Durden







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Career Pathways Explained: A Strategy to Help Workers and **Employers Meet Today's Job Skill Demands**

Emily Appel-Newby (Moderator)



A Strategy to Help Workers and Employers Meet Today's Job Skill Demands Imagine that you're one of the estimated 36 million adults in the U.S. who has limited skill levels. You want to improve your skills and get a better job...perhaps as a machine operator, pharmacy assistant, or automotive technician.





You know that there is increasing demand for these skilled occupations. But like many, you don't know where or how to get the education or training necessary to move forward with such a career.





You lack access to career guidance, and you're confused by the wide array of postsecondary options. Plus, you have to hold down a job and raise your family while pursuing further education and training.



The fact is, today's disconnected skill development systems were designed for a time before two-thirds of jobs required at least some education and training beyond high school.



One promising solution to this challenge is the career pathway approach.



Career pathways offer routes to skilled professions and support individuals along the way, coordinating with employers and providing crucial guidance.

Each step allows the participant to gain a marketable skillset and credential, preparing them for the next job on the career path.









KEY COMPONENTS OF CAREER PATHWAYS

The career pathway approach targets occupations with a lot of job openings and works with employers to grow a pipeline of skilled workers.



Guided by practical career milestones, the pathway approach then connects progressive levels of education, training, support services, and credentials. Each career pathway has three essential features ...





1) Multiple entry points so that individuals can begin their career path at the most appropriate skill level.

2) Multiple exit points so that individuals can enter the workforce at various milestones and easily return to their education when they're ready—either between jobs or while they are working.



3) Well-connected and transparent education, training, credentialing, and support services to facilitate progress along the pathway and ensure participants can get credit for their education and experience in the future.

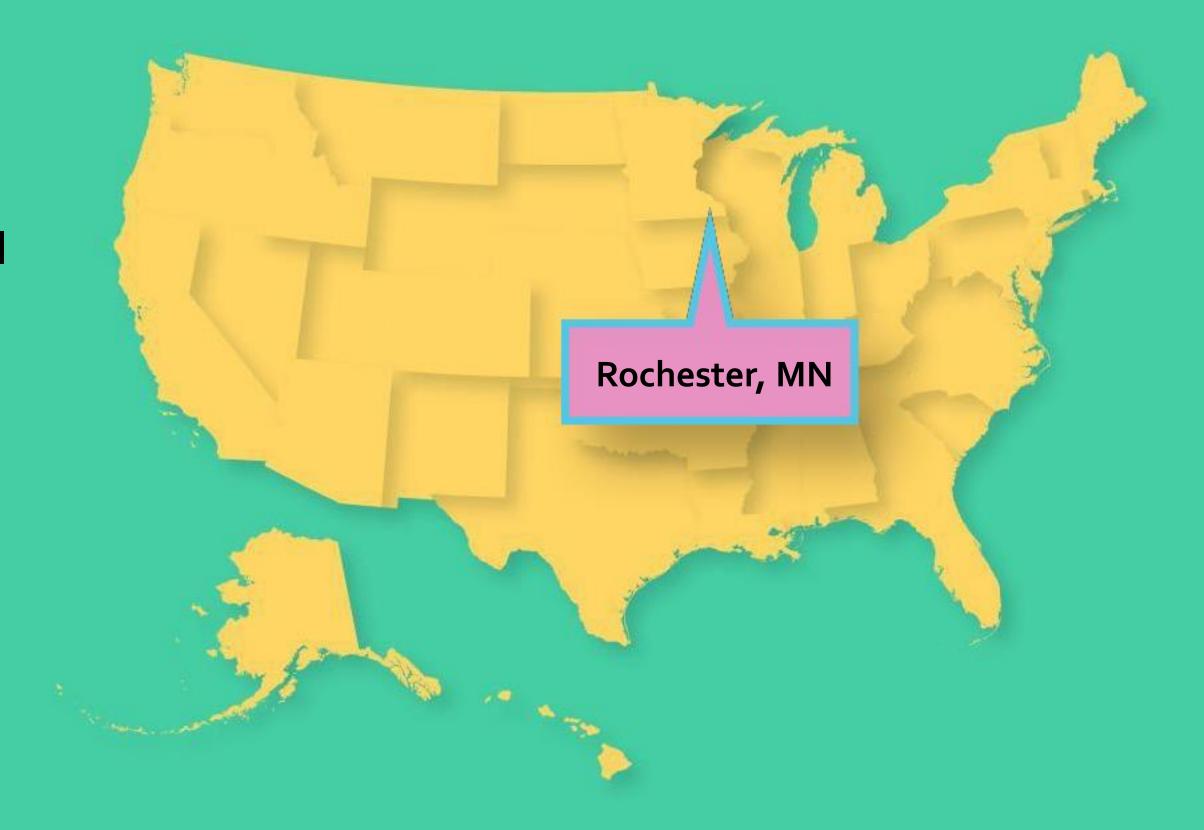


It's also important for career pathways to integrate four key functions:



WHAT A CAREER PATHWAY LOOKS LIKE ON THE GROUND

The Rochester Medical
Careers Healthcare
Career Pathway in
Minnesota provides a
real-world example.





The region's largest health care employer, Mayo Clinics, as well as other employer partners (such as area long-term care facilities), help shape the pathway's various programs to meet their workforce needs.

The first program within this pathway trains participants to become Advanced Hospital Certified Nursing Assistants (C.N.A.).



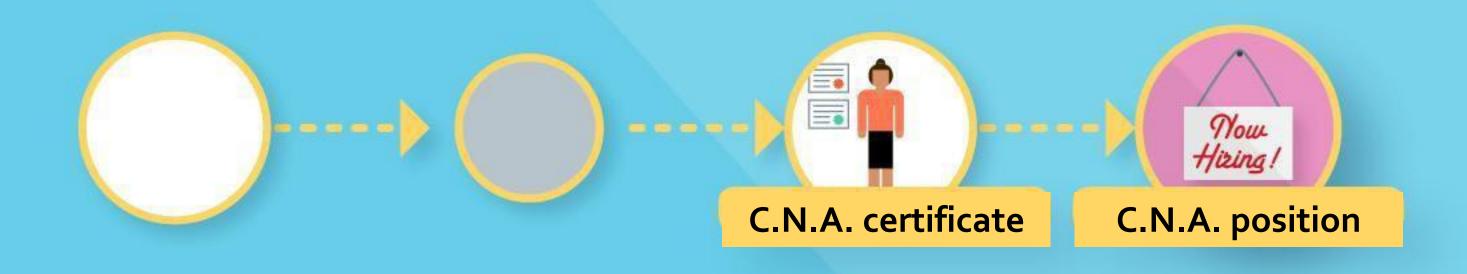
A staff person called a "navigator" provides guidance, helps participants get the support they need (e.g., child care, transportation, financial aid), mitigating non-academic barriers so that participants can complete their education and secure employment.



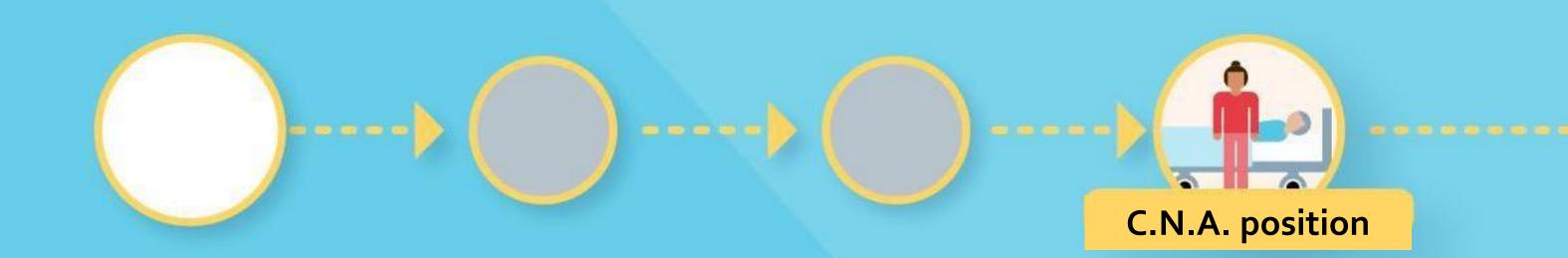
One of the early entry points is tailored specifically to low-income and low-skilled adults and starts with several courses that teach foundational skills in the context of health care.

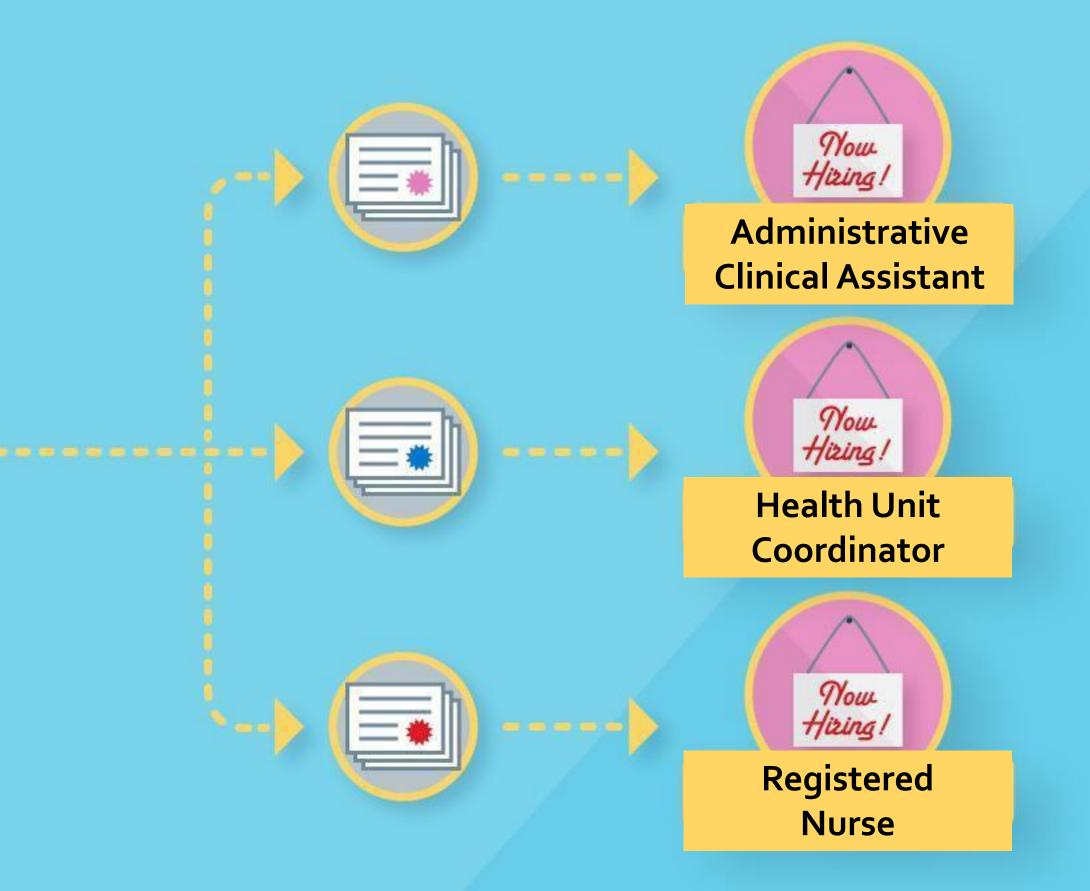


From there, participants enter Rochester Community & Technical College to begin their training and pursue an Advanced Hospital C.N.A. credential.



Once that credential is acquired, the main exit point is an Advanced Hospital C.N.A. job with one of several employer partners.





Becoming a C.N.A. is just the first step. The partners have also created seamless transitions for participants into subsequent career pathway programs. Credits earned count toward these pathways.

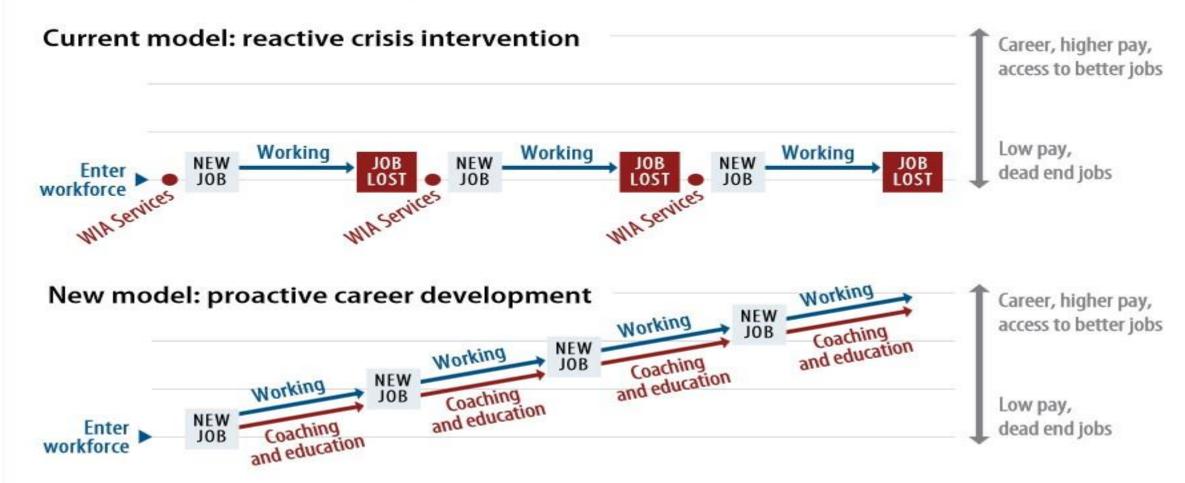




"There was a point in my life where I didn't know what direction to go and there weren't many resources for me. Now I have everything I need to be successful."

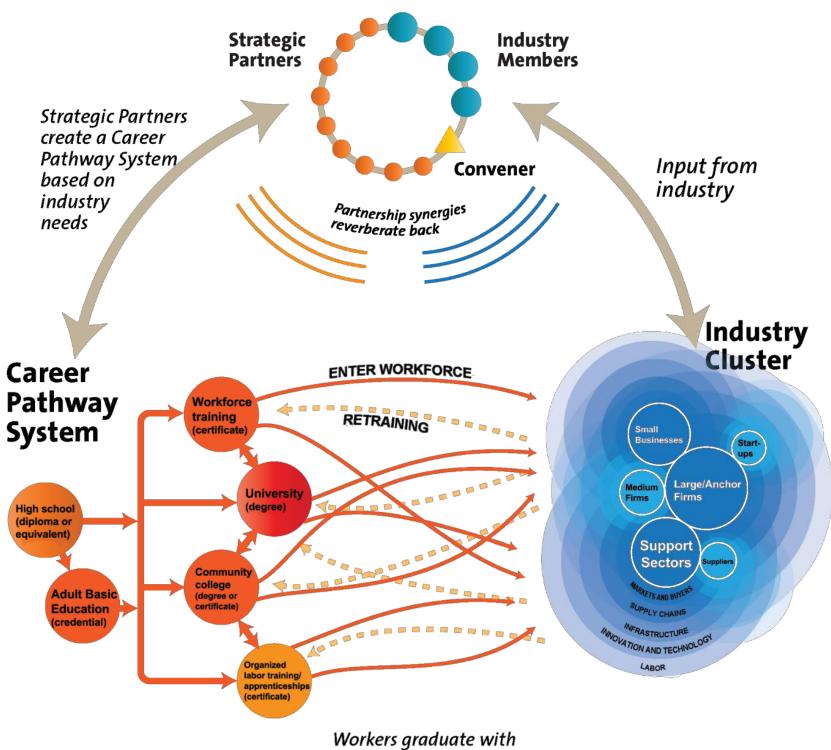
-ANTOINETTE MCCARTHY
CERTIFIED NURSING ASSISTANT
MINNESOTA FASTRAC GRAD

WIA Service Realignment



Working Learners: Educating our entire workforce for success in the 21st century. Louis Soares June 2009

Sector Partnership



Workers graduate with industry-approved credentials that get them hired.

Workforce Partners in Career Pathway

- State and Local Workforce Development Boards
- Local WIOA title I adult & youth providers
 - Adult Priority of Service to TANF recipients 2 years from exhausting benefit
 - Youth requirement (out of school youth 18-24 yrs old)
- Local WIOA title II adult education providers
- Industry sector partnerships, industry associations
- Career & Technical Education Perkins V
 - Low income adults

Judy Mortrude

Senior Policy Analyst

CLASP Center for Postsecondary and Economic Success

jmortrude@clasp.org



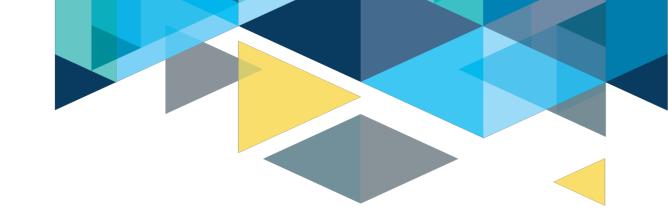
I-BEST Overview

PAIES Career Pathway Workshop | 7-9 January 2019

William S Durden
Policy Associate
State Board for Community & Technical Colleges







National Context

- The Workforce Innovation and Opportunity Act (WIOA)
 - Federal legislation passed in 2014





WIOA in a Nutshell

 "To strengthen the United States workforce development system through innovation in, and alignment and improvement of, employment, training, and education programs in the United States, and to promote individual and national economic growth [...]"*

^{*}Workforce Innovation and Opportunity Act



Adult Education (Title II) Defined

- Academic instruction and education services below the postsecondary level that increase an individual's ability to:
 - Read, write, and speak English and perform mathematics or other activities necessary for the attainment of a secondary school diplomaor its recognized equivalent; and
 - Transition to postsecondary education and training;
 - Obtain employment.*



IET: Career Pathways for Adult Education

- High school completion and English language acquisition are components of a career pathway, but they are not separate from a career pathway. They are designed to support student success along that career pathway.
 - For example, students with improved language skills will be more successful in their educational programs and in the workforce.
 - Similarly, students with a high school credential will be eligible for more job opportunities and more college programs.
 - Furthermore and this is critical when we remember that career pathways are about "acceleration" students will acquire these skills faster when they are taught in context!





I-BEST: A Blueprint for IET

- IET tells us how adult education integrates with career pathways.
- Integrated Basic Education and Skills Training or I-BEST is the most well-known and research-verified model for how IET can be implemented as a collaboration between workforce education and adult education.
- I-BEST meets criteria for both IET and Career Pathway definitions.



Washington State's Adult Education Plan

- After 13 years of success, I-BEST remains our most successful delivery model for moving under-skilled adults to living wage jobs.
 - I-BEST transforms the world of adult education through contextualization
 - I-BEST taps the combined expertise of faculty through integrated team teaching
 - I-BEST provides wraparound support and navigational services to promote student retention and completion



I-BEST Roots: The Tipping Point Research

- 35,000 working age adults tracked for five years
- Population had a high school credential or less, or were
 - English language learners
- Sample included students enrolled in ABE/ESL and
 - **Developmental Education**



The Tipping Point

1 year of college





Workforce Credential Gateway to Living Wages





Success Defined

- English Language Learners who reached the Tipping Point earned \$7,000 more per year on average
- ABE students who reached the Tipping Point earned \$8,500 more per year on average.

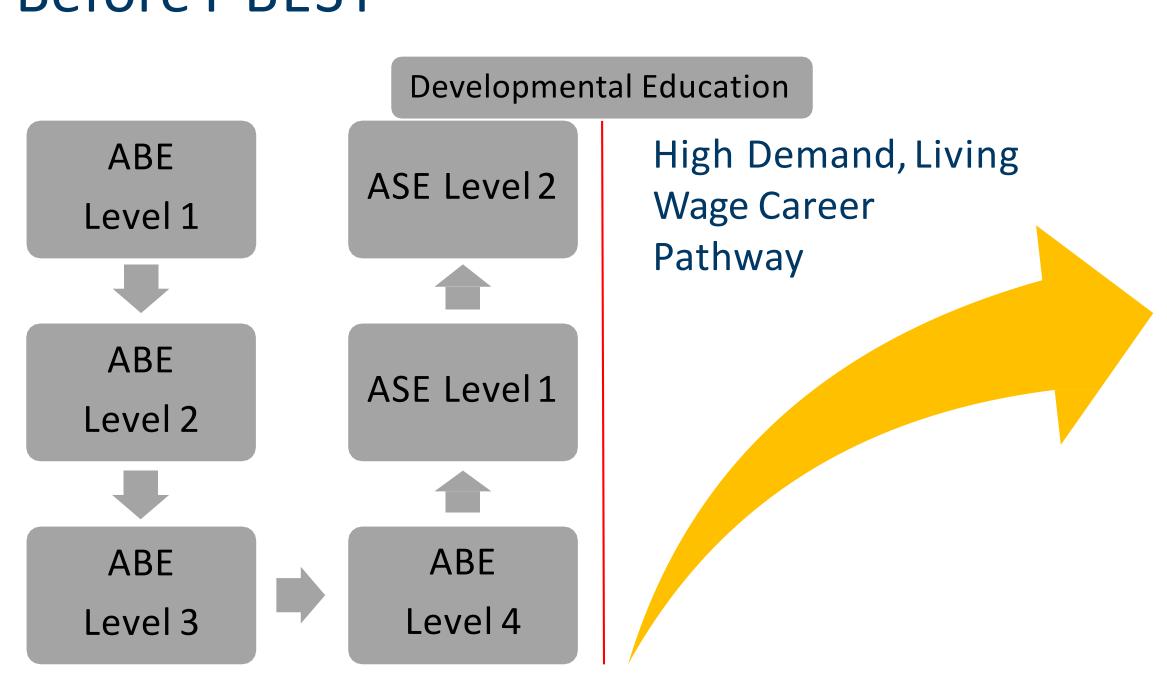


The Tipping Point: Before I-BEST

 Approximately 5% of ABE/ESL students reach the Tipping point after five years of tracking.



Before I-BEST





The I-BEST Transformation





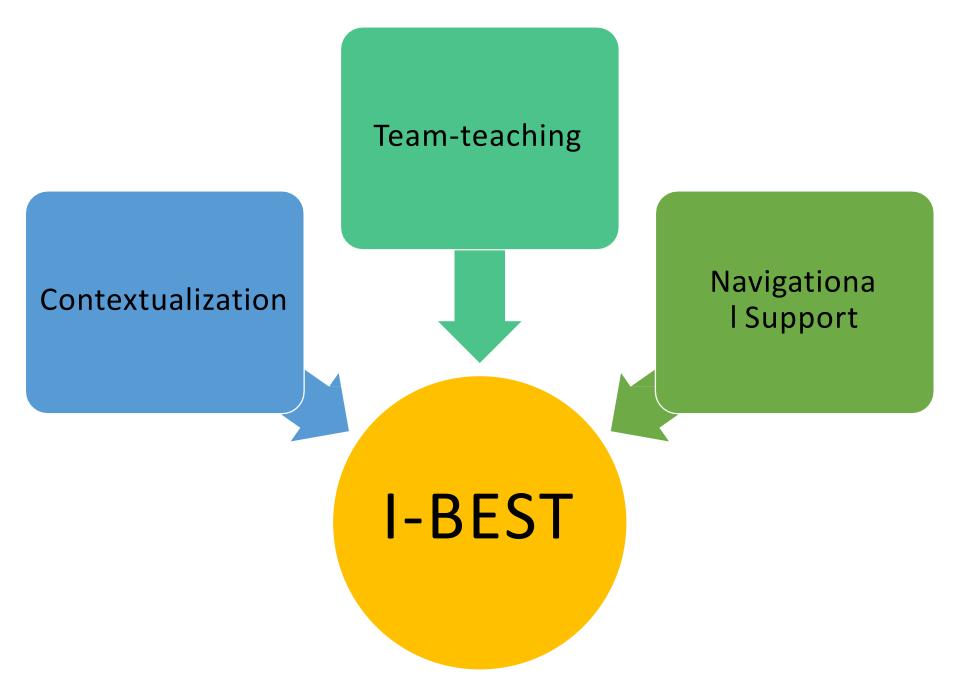


I-BEST Defined

 I-BEST creates accelerated pathways that allow students to go further and faster in reaching the Tipping Point and beyond.



The Components of I-BEST

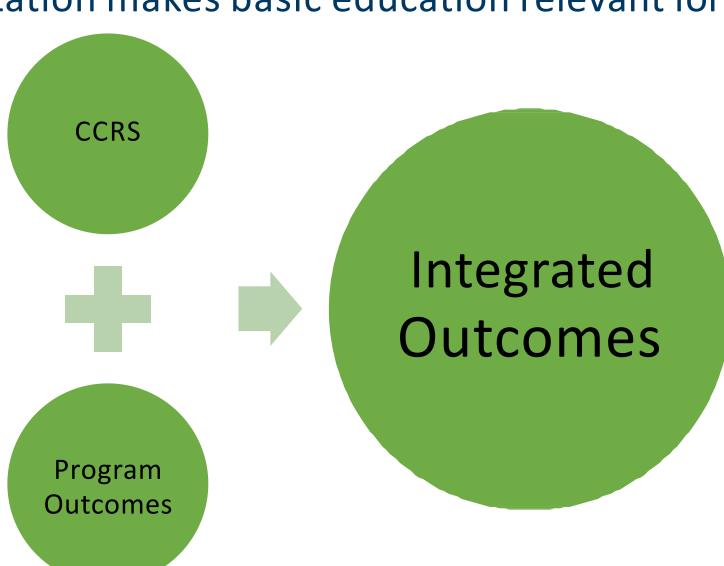




Contextualization

Contextualization makes basic education relevant for

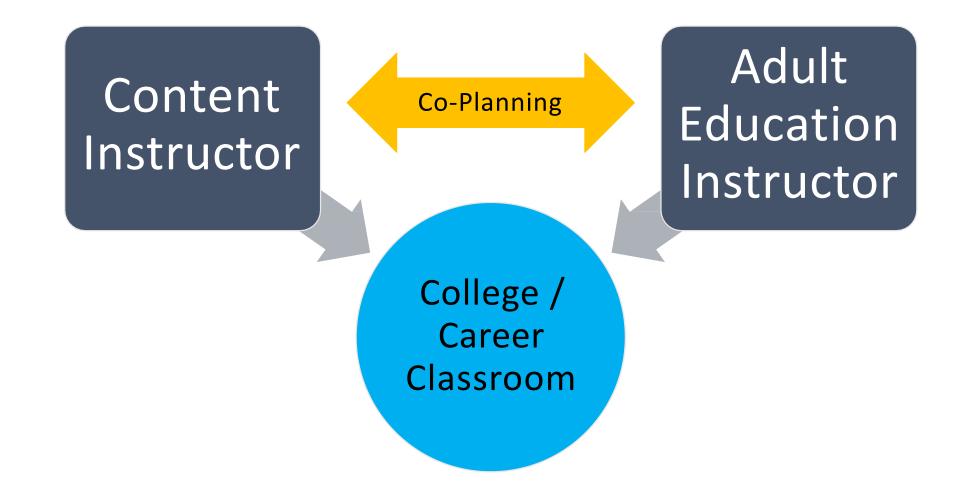
students.





Team Teaching

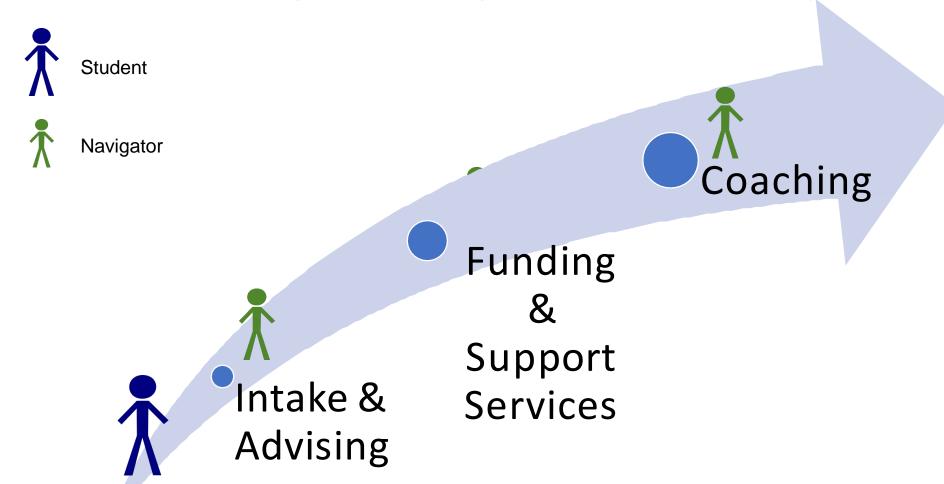
 Team teaching brings the Tipping point within reach for students.





Navigational Services

• Wraparound support and navigational services keep students in the game and guide them to completion.







I-BEST Results: CCRCStudy

According to Columbia University's Community College

Research Center, I-BEST students are:

- Three times more likely to earn college credit
- Nine times more likely to earn a certificate or degree



I-BEST Results: In-State Research

- In 2014, Adult Education providers served approximately 50,000 students
- About 4,000 (8%) were in I-BEST
- I-BEST students:
 - Earned 84% of the certificates and degrees earned by Adult
 Education students
 - Comprised 87% of Adult Education students who reached the Tipping Point





- Ability to Benefit passed in 2014 and aligns to the definition of career pathways advanced in WIOA and now shared with Perkins V.
- It allows students without a high school credential to apply for federal financial aid.





Questions & Contact Info

Contact Information:

William S. Durden

Policy Associate for I-BEST and Pathway Development, Basic

Education for Adults

Washington State Board for Community and Technical Colleges

wdurden@sbctc.edu | 360.704.4368



Career Pathways:

Your Presenter:



Sara Hastings

Division of Youth Services, U.S. Department of Labor

Hastings.sara@dol.gov

Career Pathways Framework

A Framework for WIOA Implementation

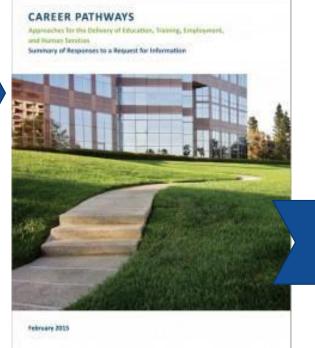


Where We've Been: Our Pathway













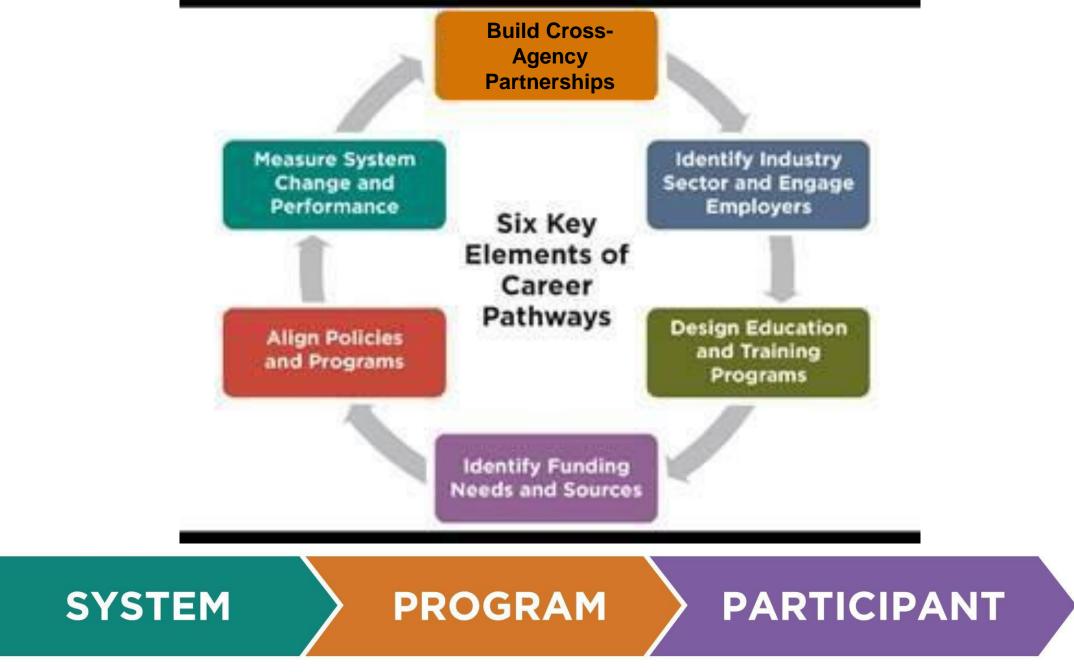


CAREER PATHWAYS FYI: WIOA Career Pathways Definition

The term "career pathway" means a combination of rigorous and high-quality education, training, and other services that—

- A. aligns with the skill needs of industries in the economy of the State or regional economy involved;
- B. prepares an individual to be successful in any of a full range of secondary or postsecondary education options, including apprenticeships registered under the Act of August 16, 1937;
- C. includes counseling to support an individual in achieving the individual's education and career goals;
- D. includes, as appropriate, education offered concurrently with and in the same context as workforce preparation activities and training for a specific occupation or occupational cluster;
- E. organizes education, training, and other services to meet the particular needs of an individual in a manner that accelerates the educational and career advancement of the individual to the extent practicable;
- F. enables an individual to attain a secondary school diploma or its recognized equivalent, and at least one recognized postsecondary credential; and
- G. helps an individual enter or advance within a specific occupation or occupational cluster.

Career Pathways Key Elements Systems and Programs

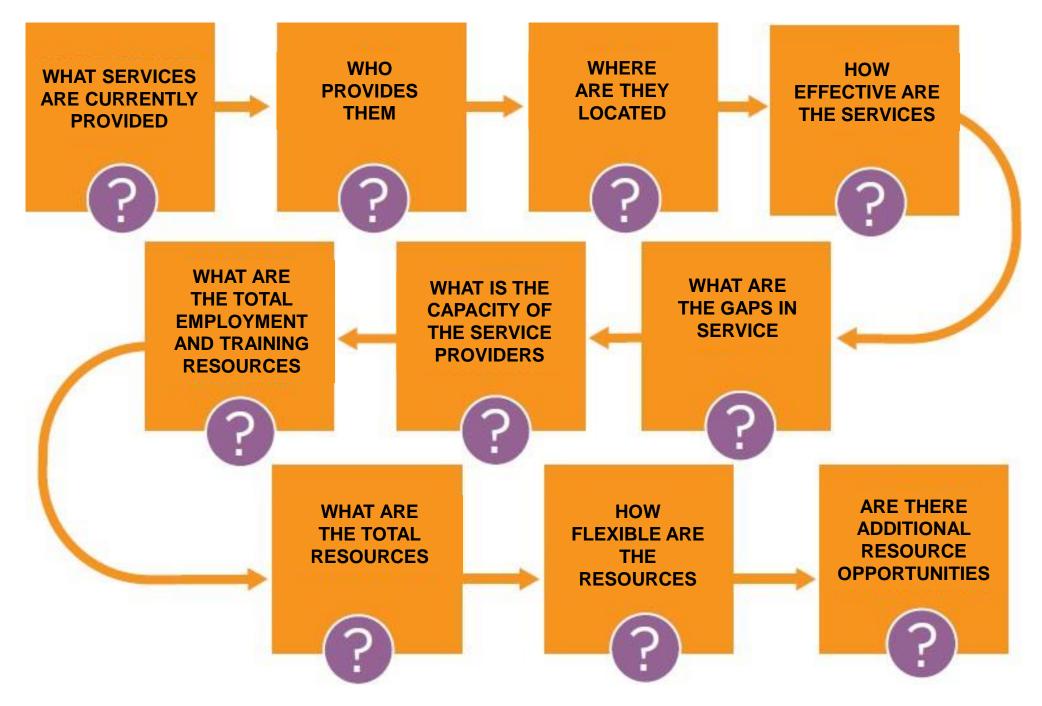


Element One: Building Partnerships and Clarifying Roles

VISION MISSION GOALS STRATEGIES



Community Service/Resource Mapping





Element Two: Engaging Employers

PROVIDE REAL EQUIPMENT, SUPPLIES OR TOOLS

MAKE REAL INDUSTRY-BASED PROJECTS

CO-INVEST RESOURCES IN DEVELOPMENT AND DELIVERY OF TRAINING

ASSIST IN DEVELOPING CERTIFICATION / CREDENTIALING PROCESS

PROVIDE MENTORING
OR WORK-BASED
LEARNING
OPPORTUNITIES

HIRE COMPLETERS

IDENTIFY PARTNER
INDUSTRIES THAT
MAY CONTRIBUTE

AFFIRM THE SET OF FOUNDATIONAL, ACADEMIC, WORK READINESS, AND TECHNICAL SKILLS, ABILITIES, AND KNOWLEDGE

AFFIRM THE REQUIRED CERTIFICATES AND CREDENTIALS

HELP DESIGN EDUCATION AND TRAINING PROGRAMS

ASSIST IN INSTRUCTION

PROVIDE ON-SITE TRAINING SPACE



Movement All Along the Pathway

What are the entry-level positions?

What are the occupations that are a level above entry?

What jobs follow those?

What are the skill requirements to move up? Is there increasing compensation along with the increased skill requirements?



Where Are You with Employers?

NEW DELATIONSHID		WORKING RELATIONSHIP		STRATEGIC PARTNERSHIP	
NEW RELATIONSHIP		WORKING RELATIONSHIP		STRATEGIC PARTNERSHIP	
	LEVEL I	LEVEL II	LEVEL III	LEVEL IV	LEVEL V
Key Employer Role	Advising	Capacity- building	Co-designing	Convening	Leading
Stage of Relationship	Initial contact/new relationship	Establishing trust and credibility	Working relationship	Trusted provider and collaborator	Full strategic partner
Engagement Examples by Level	Discuss hiring needs, skills, competencies; advise on curricula; contract training; hire graduates	Job site tours; speakers; mock interviews; internships; needs assessment; loan/donate equipment; recruiting	Curriculum and pathway development; adjunct faculty and preceptors	College- employer sectoral partnerships	Multi employer / multi-college partnerships



Element Three: Program Design

Steps in Career Pathway Progress

Discover the Employer's On-the-job Skills and Knowledge: the COMPETENCIES



Organize the
Competencies and add
teaching
methodologies to
create
CURRICULA/CONTENT
FOR A COURSE



Create a Series of courses and present in a sequence to become a CAREER PATHWAY



Element Four: Identify Funding Needs

EDUCATION &
TRAINING
PROGRAM
DEVELOPMENT
&
MAINTENANCE

SYSTEM
DEVELOPMENT
AND
MAINTENANCE

DIRECT CUSTOMER COST





Element Five: Align Policies and Programs

Agency barriers that may impede participation in a career pathways system

Knowledge	Lack of knowledge of each other's programs including allowable use of resources from the funder
Data	State's data systems do not interfere so they cannot share participant information across agencies.
Resources	Insufficient financial resources necessary to revamp data systems that would facilitate collaboration
Turf	Turfism—lack of will to collaborate
Time	Perceived availability of time as coordination requires an increase in communication and effort.
Incentives	Lack of incentives to participate.
Scheduling	Educational systems traditionally operate on semester or quarter systems. Instructors are under contract (union) to provide instruction on a regular schedule.
Class Size	Class size sufficient to operate a program.
Chunking	Chunking curricula can require additional resources to re-design curricula into meaningful parts.
Multiple Entry/Exit Points	Providing course work with multiple entry and exit points requires resources to have programs available when individuals are ready to enter.



Element Six: Measure System Change and Performance

Career Pathways Should:

Focus on results for participants within specific career pathways, rather than institutional or organizational outcomes;

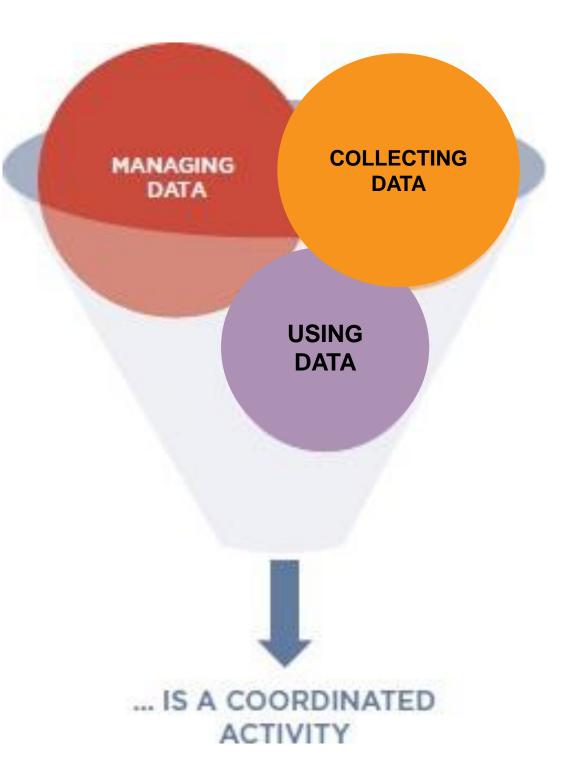
Provide a cross-system view of results and to support shared accountability and improvement among partners; and

Incorporate important interim outcomes that demonstrate progress toward educational outcomes and employment outcomes.





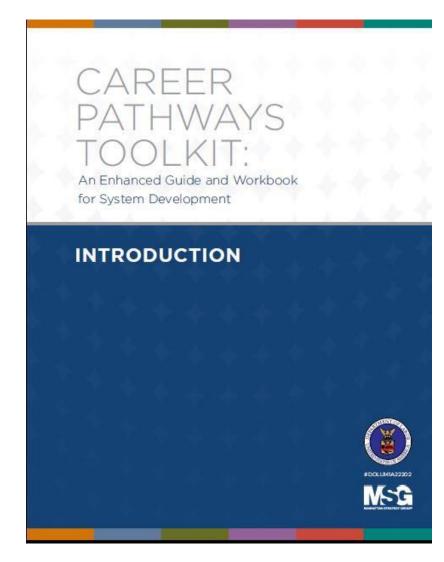
Collect, Store, Track, Share and Analyze Data.





Career Pathways Toolkit: An Enhanced Guide and Workbook for System Development

- Updated with WIOA References
- Enhanced Content:
 - Examples
 - Worksheets
 - Resources
- Enhanced Functionality:
 - Modular
 - Fillable
 - Interactive



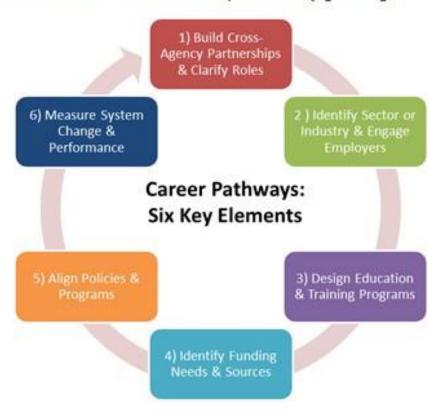


Toolkit Modules

Related Content

- Introduction pdf - size: 2.5MB
- Element One: Build Cross-Agency Partnerships pdf - size: 3.1MB
- Element Two: Identify
 Industry Sector and
 Engage Employers
 pdf size: 5.7MB
- Element Three: Design
 Education and Training
 Programs
 pdf size: 2.5MB
- Element Four: Identify
 Funding Needs and
 Sources
 pdf size: 588.7KB
- Element Five: Align Policies and Programs pdf - size: 1.8MB
- System Change and
 Performance
 pdf size: 1.2MB
- Career Pathways
 Resources

The enhanced Toolkit features an Introduction, Resources, and the Six Key Elements of Career Pathways. Each element now includes embedded – and writeable – worksheets to help State and local teams with implementation. Users can type directly into the worksheet fields and save and print as they go along.



Each section of the toolkit is available to be downloaded as a separate document.

- Introduction
- Element One: Build Cross-Agency Partnerships
- Element Two: Identify Industry Sector and Engage Employers
- · Element Three: Design Education and Training Programs
- Element Four: Identify Funding Needs and Sources
- Element Five: Align Policies and Programs
- · Element Six: Measure System Change and Performance



Where Do I Get the Toolkit?

https://careerpathways.workforcegps.org

