

**Stinson & Associates, Inc.**  
**SSI Questionnaire**

**NAME:** \_\_\_\_\_  
**COUNTY:** \_\_\_\_\_

**1. What is your disability ?**

\_\_\_\_\_  
\_\_\_\_\_

**2. How did you become disabled ?**

\_\_\_\_\_  
\_\_\_\_\_

**3. Applied for Social Security Benefits: y                      N**

**4. If yes, how many denials have you had ?** \_\_\_\_\_

**5. are you currently working with an attorney ?** \_\_\_\_\_

**6. If yes, when did you last speak with your attorney ?** \_\_\_\_\_

**7. What is the status of your application ?** \_\_\_\_\_

**8. What are your daily activities ?**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**9. What was your last job ?** \_\_\_\_\_

**10. When did you last work ?** \_\_\_\_\_

# Math Skills

Developed By J. M. Llobet, Ph.D.

Name (Please Print)			SCORE
Last	First	M.I.	
Social Security Number		Date	

Below are 20 problems that measure your ability to perform basic mathematical calculations. You are to place a checkmark in front of the most appropriate response. A sample problem similar to those found in the test is presented to the right.

Sample Problem:

3852	<input type="checkbox"/> 3778	<input type="checkbox"/> 3910
+ 37	<input checked="" type="checkbox"/> 3889	<input type="checkbox"/> 4889

You will have 4 minutes to answer as many problems as you can.

**STOP. DO NOT BEGIN UNTIL YOU ARE INSTRUCTED TO DO SO.**

- |  |   |
|--|---|
| <p>1. <math>\begin{array}{r} \\$43.75 \\ + 2.50 \\ \hline \end{array}</math>    <input type="checkbox"/> \$45.25    <input type="checkbox"/> \$46.25<br/>            <input type="checkbox"/> \$45.35    <input type="checkbox"/> \$46.35</p> <p>2. <math>\begin{array}{r} 17.53 \\ - 3.25 \\ \hline \end{array}</math>    <input type="checkbox"/> 13.27    <input type="checkbox"/> 14.27<br/>            <input type="checkbox"/> 13.28    <input type="checkbox"/> 14.28</p> <p>3. <math>\begin{array}{r} \\$7.15 \\ \times 3 \\ \hline \end{array}</math>    <input type="checkbox"/> \$20.45    <input type="checkbox"/> \$21.35<br/>            <input type="checkbox"/> \$20.55    <input type="checkbox"/> \$21.45</p> <p>4. Forty pennies is equivalent to how many nickels?<br/> <input type="checkbox"/> 6                    <input type="checkbox"/> 8                    <input type="checkbox"/> 10                    <input type="checkbox"/> 12</p> <p>5. \$100 plus 6% sales tax is equivalent to:<br/> <input type="checkbox"/> \$106            <input type="checkbox"/> \$108            <input type="checkbox"/> \$112            <input type="checkbox"/> \$160</p> <p>6. <math>\begin{array}{r} 216.02 \\ + 72.09 \\ \hline \end{array}</math>    <input type="checkbox"/> 288.01    <input type="checkbox"/> 298.01<br/>            <input type="checkbox"/> 288.11    <input type="checkbox"/> 298.11</p> <p>7. <math>\begin{array}{r} \\$4,537 \\ - 2,642 \\ \hline \end{array}</math>    <input type="checkbox"/> \$1,875    <input type="checkbox"/> \$1,895<br/>            <input type="checkbox"/> \$1,885    <input type="checkbox"/> \$2,895</p> <p>8. If the office furniture costs \$9,900 and it was three times as expensive as the office computer, what was the cost of the computer?<br/> <input type="checkbox"/> \$1,450    <input type="checkbox"/> \$1,900    <input type="checkbox"/> \$2,300    <input type="checkbox"/> \$3,300</p> <p>9. <math>4200 \div 6 =</math><br/> <input type="checkbox"/> 600            <input type="checkbox"/> 800            <input type="checkbox"/> 700            <input type="checkbox"/> 900</p> <p>10. <math>\begin{array}{r} \\$5,862.00 \\ 4,750.00 \\ 342.00 \\ + 1,027.00 \\ \hline \end{array}</math>    <input type="checkbox"/> \$11,981.00    <input type="checkbox"/> \$12,981.00<br/>            <input type="checkbox"/> \$11,991.00    <input type="checkbox"/> \$12,991.00</p> | <p>11. 10% of \$540.00 =<br/> <input type="checkbox"/> \$5.40    <input type="checkbox"/> \$27.00    <input type="checkbox"/> \$54.00    <input type="checkbox"/> \$100.00</p> <p>12. Five dollars is equivalent to how many dimes?<br/> <input type="checkbox"/> 25            <input type="checkbox"/> 30            <input type="checkbox"/> 40            <input type="checkbox"/> 50</p> <p>13. <math>\begin{array}{r} 7,543,025 \\ - 250,370 \\ \hline \end{array}</math>    <input type="checkbox"/> 7,292,655    <input type="checkbox"/> 7,392,655<br/>            <input type="checkbox"/> 7,292,755    <input type="checkbox"/> 7,392,755</p> <p>14. If a company tripled its sales in three years and sales were \$1,500,000 the first year, what were the company's sales the third year?<br/> <input type="checkbox"/> \$3,000,000    <input type="checkbox"/> \$3,500,000    <input type="checkbox"/> \$4,500,000    <input type="checkbox"/> \$5,000,000</p> <p>15. <math>\begin{array}{r} 90,500 \\ 325,450 \\ 610,880 \\ + 76,770 \\ \hline \end{array}</math>    <input type="checkbox"/> 1,100,600    <input type="checkbox"/> 1,102,600<br/>            <input type="checkbox"/> 1,101,500    <input type="checkbox"/> 1,103,600</p> <p>16. Seven dollars is equivalent to how many quarters?<br/> <input type="checkbox"/> 24            <input type="checkbox"/> 28            <input type="checkbox"/> 32            <input type="checkbox"/> 34</p> <p>17. <math>\begin{array}{r} \\$3,500,750 \\ - 2,375,425 \\ \hline \end{array}</math>    <input type="checkbox"/> \$1,124,225    <input type="checkbox"/> \$1,125,225<br/>            <input type="checkbox"/> \$1,124,325    <input type="checkbox"/> \$1,125,325</p> <p>18. If a company has 400 employees and is projected to increase its employee population to 500 by the end of the year, what percentage increase is projected?<br/> <input type="checkbox"/> 5%            <input type="checkbox"/> 10%            <input type="checkbox"/> 25%            <input type="checkbox"/> 30%</p> <p>19. 30% of \$1,200 =<br/> <input type="checkbox"/> 300            <input type="checkbox"/> 420            <input type="checkbox"/> 360            <input type="checkbox"/> 450</p> <p>20. If 250 packages were delivered in twenty-five days, and provided the same number of packages were delivered each day, how many packages were delivered per day?<br/> <input type="checkbox"/> 10            <input type="checkbox"/> 15            <input type="checkbox"/> 20            <input type="checkbox"/> 25</p> |
|--|---|

# VOCABULARY SKILLS

DEVELOPED BY J. M. LLOBET, Ph

Name (Please Print)		
Last	First	M.I.
_____	_____	____/____/____

SCORE

Below are 20 words followed by four choices. You are to place a checkmark in front of the choice that best defines the meaning of the word. A sample item similar to those found in the test is presented to the right.

Sample Question:

WAREHOUSE . . . .  stockroom . .  department . .  business . .  location

You will have 2 minutes to answer as many items as you can.

**STOP. DO NOT BEGIN UNTIL YOU ARE INSTRUCTED TO DO SO.**

1. QUANTITY . . . . .  larger . . . . .  amount . . . . .  displacement  diminish
2. OBJECTIVE . . . . .  denying . . . . .  defective . . . . .  raise . . . . .  goal
3. FACILITATE . . . . .  comply . . . . .  imitate . . . . .  assist . . . . .  dictate
4. POTENTIAL . . . . .  capacity . . . . .  tense . . . . .  important . . . . .  strong
5. ILLUSTRATE . . . . .  impersonate . .  electrify . . . . .  orchestrate . .  clarify
6. RATIO . . . . .  limit . . . . .  evaluate . . . . .  proportion . . .  consensus
7. LEGITIMATE . . . . .  lawful . . . . .  forgiving . . . . .  mandate . . . .  distasteful
8. DEFICIENT . . . . .  concerned . . . .  defiant . . . . .  lacking . . . . .  denying . . . .
9. MAGNITUDE . . . . .  multitude . . . . .  increasing . . . .  greatness . . . .  adjoining
10. CORRELATION . . . . .  difference . . . .  aversion . . . . .  inflation . . . . .  relationship
11. ELIGIBLE . . . . .  qualified . . . . .  unreliable . . . .  legal . . . . .  liable
12. HINDER . . . . .  approach . . . . .  hamper . . . . .  stabilize . . . .  accentuate
13. NEGLIGENT . . . . .  demeaning . . . .  thoughtful . . . .  careless . . . . .  negative
14. MANDATE . . . . .  command . . . . .  observe . . . . .  insult . . . . .  abstain
15. LOGISTICS . . . . .  mathematical . .  details . . . . .  reasoning . . . .  graphics
16. MERITS . . . . .  changes . . . . .  manages . . . . .  funds . . . . .  deserves
17. BREACH . . . . .  agreement . . . .  violate . . . . .  accept . . . . .  deny
18. MISCONSTRUE . . . . .  destruct . . . . .  misinterpret . . .  discontinue . .  misplace
19. ACCRUE . . . . .  increase . . . . .  average . . . . .  decrease . . . .  constant
20. SIGNIFICANCE . . . . .  financial . . . . .  display . . . . .  advanced . . . .  meaning

# Analyzing Skills

Developed By J. M. Llobet, Ph.D.

Name (Please Print) \_\_\_\_\_

Last \_\_\_\_\_ First \_\_\_\_\_ M.I. \_\_\_\_\_

Social Security Number \_\_\_\_\_ Date \_\_\_\_/\_\_\_\_/\_\_\_\_

SCORE

Below are two tables. One is titled "New Buyers (NB)"; the other is titled "Existing Buyers (EB)". Following the tables are 20 questions that will require you to refer to the information in the tables. You are to place a checkmark in front of the most appropriate answer. A sample question similar to those found in the test is presented to the right.

You will have 5 minutes to answer as many questions as you can.

Sample Question:

Date	# of Accts	# of Orders	Sales	Avg. Purch.
Jan.	192	200	\$11,520	\$60.00
Feb.	150	150	\$10,500	\$70.00

Which number represents the total sales for February?

- \$11,520     \$10,500     \$60.00     \$70.00

**STOP. DO NOT BEGIN UNTIL YOU ARE INSTRUCTED TO DO SO.**

## New Buyers (NB)

Date	# of Accts	# of Orders	Sales	Avg. Purch.
Jan.	4,194	4,194	\$395,137	\$94.21
Feb.	3,307	3,307	\$175,988	\$53.22
March	3,444	3,444	\$185,232	\$53.78
April	2,593	2,593	\$139,023	\$53.61
May	2,457	2,457	\$140,228	\$57.07
June	2,674	2,674	\$144,339	\$53.98
July	2,436	2,436	\$135,562	\$55.65
Aug.	3,488	3,488	\$192,381	\$55.15
Sept.	2,425	2,425	\$136,364	\$56.23
Oct.	3,684	3,684	\$209,763	\$56.94
Nov.	2,842	2,842	\$152,231	\$53.56
Dec.	1,690	1,690	\$120,335	\$71.20
Total	35,234	35,234	\$2,126,583	\$60.36

## Existing Buyers (EB)

Date	# of Accts	# of Orders	Sales	Avg. Purch.
Jan.	7,907	9,291	\$742,697	\$93.93
Feb.	4,877	5,481	\$352,292	\$109.76
March	5,300	5,937	\$601,223	\$113.44
April	4,393	4,798	\$474,338	\$107.98
May	4,275	4,685	\$492,364	\$115.17
June	4,239	4,617	\$464,891	\$109.67
July	4,821	5,233	\$526,908	\$109.29
Aug.	6,910	7,667	\$733,144	\$106.10
Sept.	5,135	5,649	\$599,587	\$116.76
Oct.	6,808	7,594	\$762,468	\$112.00
Nov.	7,103	7,872	\$745,100	\$104.90
Dec.	5,408	5,976	\$552,387	\$102.14
Total	67,176	74,800	\$7,230,399	\$107.63

- How many orders did Existing Buyers place in July?  
 4,821     2,436     5,233     4,617
- Which month had the greatest amount of sales?  
 Jan. (NB)     Jan. (EB)     Aug. (EB)     Oct. (EB)
- For which type of buyer are the # of accounts equivalent to the # of orders for every month?  
 NB     EB     NB and EB     Neither NB nor EB
- Which buyers had an average purchase of \$116.76 for a particular month?  
 NB     EB     NB and EB     Neither NB nor EB
- Which month had less than 2,400 orders?  
 June (EB)     Nov. (NB)     Dec. (NB)     Dec. (EB)
- For Existing Buyers, which month had the greatest avg. purchase?  
 March     May     Sept.     Oct.
- On average, which buyers spend more money per order?  
 NB     EB     Both spend the same     Can't Tell
- Which two months generated the least sales for New Buyers?  
 Jul., Dec.     Aug., Sept.     Feb., Dec.     April, Nov.
- Assuming that to be classified as an account one must place at least one order, which buyers place more than one order within a given month?  
 NB     EB     Both     Can't Tell
- Which two months had the most sales for Existing Buyers?  
 Oct., Nov.     Oct., March     Jan., Nov.     Jan., Oct.
- For New Buyers, how many months had between 2,000 and 3,000 accounts?  
 4     5     6     7
- Which buyers didn't have any sales for the first half of Jan.?  
 NB     EB     Both had sales     Can't Tell
- For Existing Buyers, which months had between 5,500 and 7,000 accounts?  
 Jan., Aug.     Aug., Nov.     Oct., Nov.     Aug., Oct.
- What were the sales for Existing Buyers in August?  
 \$192,381     \$526,908     \$733,144     \$599,587
- Which buyers had only one month with less than a \$94.00 average purchase?  
 NB     EB     NB and EB     Neither NB nor EB
- Which buyers had between 4,200 and 4,500 orders in a particular month?  
 NB     EB     NB and EB     Neither NB nor EB
- Which table column is rounded to two decimal places?  
 # of Accts.     # of Orders     Sales     Avg. Purch.
- The total number of accounts for Existing Buyers is approximately \_\_\_\_\_ times that of New Buyers.  
 2     3     4     Can't Tell
- Excluding January and October, which two months generated the most money from New Buyers?  
 Feb., March     Feb., Aug.     March, Aug.     June, Nov.

# Attention To Detail Skills

Developed By J. M. Llobet, Ph.D.

Name (Please Print)			SCORE
Last	First	M.I.	
Social Security Number		Date	

Below are 20 pairs of numbers, letters and names. You are to examine each pair and decide whether they are exactly alike or different, then place a checkmark in the appropriate box. A sample item similar to the ones found in the test is presented to the right. You will have 2 minutes to answer as many items as you can.

Sample Item:  
352-01.....352-01

Alike     Different

**STOP. DO NOT BEGIN UNTIL YOU ARE INSTRUCTED TO DO SO.**

1. 1562 N.E. Madison Ave.....1562 N.W. Madison Ave	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
2. 1796744.01.....1796744.01	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
3. Ph #847-728-9676.....Ph #847-728-9676	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
4. Stephen M. Jackson.....Stephen N. Jackson	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
5. DE-7302114.....DE-7302214	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
6. 05/31/96-07/31/96.....05/31/96-07/31/96	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
7. 51326-45-ATT.....51362-45-ATT	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
8. Order 30126-558 .....Order 30126-588	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
9. Colson Enterprises, Inc. ....Colson Enterprises, Inc.	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
10. 11666 N. Lucern Drive.....1166 N. Lucern Drive	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
11. P.O. #43833-762.....Ph #43833-762	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
12. 151 10 72113 12.....151 10 72113 12	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
13. AAKM-BBBMMD.....AAKMB-BBMMD	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
14. 8211364.013111.....8211364.013311	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
15. CS10922 \$93615.....CS10992 \$93615	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
16. Ft. Lauderdale, FL 33351 .....Ft. Lauderdale, FL 33351	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
17. 12-07-95-03-15-95.....12-07-94-03-15-95	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
18. SA-XX7311-VVV021 .....SA-XX7311-VVV021	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
19. P.O. #0001113333 .....P.O. #000111333	<input type="checkbox"/> Alike	<input type="checkbox"/> Different
20. 67311222-185770.....67311222-185770	<input type="checkbox"/> Alike	<input type="checkbox"/> Different

# LOGIC & REASONING SKILLS

DEVELOPED BY J. M. LLOBET, PH

Name (Please Print)			SCORE	
Last	First	M.I.		
Social Security Number				Date

This is a test to see how rapidly and accurately you can solve different types of work-related problems. Please read each question and place a checkmark in front of the most appropriate response. A sample problem similar to those found in the test is presented to the right.

You will have 8 minutes to answer as many questions as you can.

### Sample Problem:

If 10 employees can pack and ship 1,000 products per hour, how many products per hour would you expect 20 employees to pack and ship, assuming all employees perform at the same rate?

- 1,500    2,000    2,500    3,000    3,500

**STOP. DO NOT BEGIN UNTIL YOU ARE INSTRUCTED TO DO SO.**

- If your manager asks you to work on your presentation skills, communication skills and management skills, which one of the following should benefit you the most?  
 Attending computer training classes    Taking college business courses  
 Volunteering to work late to finish my assignments    Reading books on business management
- Back injuries at Company A have usually been caused by warehouse employees' lack of knowledge about proper lifting techniques. If Company A institutes a mandatory training course on proper lifting techniques for all warehouse employees, will the number of future back injuries at Company A decrease?  
 Probably yes    Probably no    Can't tell
- If your department handles 250 calls per day with five employees, how many calls should a department that has 7 employees handle, assuming they perform at the same level as your department?  
 300    325    350    375    400
- If a company makes the statement, "Please adhere to the attendance policy that is outlined in the Company Policy Manual," this means:  
 More information needs to be added to the attendance policy.    The Company is working on a new attendance policy.    None of these  
 Disregard the attendance policy in the Company Policy Manual.    Follow the attendance policy in the Company Policy Manual.
- The company alarm goes off when there is a fire in the building or when someone breaks into the building. In five years of the alarm being in place, it has only gone off once, and that was due to a malfunction. You are working late one evening and the alarm goes off. Did the alarm go off due to a malfunction?  
 Probably yes    Probably no    Can't tell
- In a particular company, one out of every 20 products sold is returned. This translates to what percentage of returns?  
 25%    20%    15%    10%    5%
- If your manager told you that the latest negotiations with a vendor left him/her exasperated, what does this mean?  
 He/She was left feeling exhausted.    He/She was left feeling irritated.    He/She was left feeling optimistic.    He/She was left feeling excited.    None of these
- During the course of a normal workday, Sandra and Bob interact with each other more than they do with anyone else. Bob works more closely with Gloria than he does with Joe. Sandra does not work much with Joe but she does work somewhat more with Gloria. If the offices of these individuals were arranged in a linear fashion, one following the other and Sandra's office was first, in what order should they be arranged for maximum communication efficiency?  
 Sandra-Bob-Joe-Gloria    Sandra-Gloria-Bob-Joe    Sandra-Gloria-Joe-Bob    Sandra-Bob-Gloria-Joe
- In the Customer Service Department, 9 out of every 10 incoming calls are usually answered after the first ring, if they have 95% of their staff working the phones. On one particular day, the Customer Service Department had 100% of their staff working the phones. Did they answer at least 9 out every 10 incoming calls after the first ring?  
 Definitely yes    Probably yes    Probably no
- Your company has 70 employees. If the company's yearly turnover rate is 10%, how many employees must the company hire every year to maintain its current number of employees?  
 4    7    9    10    14
- Your work has been described as being exemplary. What does this mean?  
 Exacting    Commendable    Troublesome    Incomplete    None of these
- Products X, Y and Z are stored within two aisles of each other and in different aisles. If product X is stored in aisle 5 and product Y is stored in aisle 6, where is product Z stored?  
 Aisles 3 or 4    Aisles 4 or 5    Aisles 6 or 7    Aisles 4 or 7
- If your salespeople, on average, sell \$100 worth of products with every 20 sales calls, how much can they be expected to sell if they make 150 sales calls?  
 \$750    \$800    \$850    \$900    \$950
- If your manager told you, "Please decipher this report for me," what would you do?  
 Destroy it    Interpret it    Read it    File it    None of these
- You are scheduled to meet with your manager on the third Monday of every month. Today is Monday the 2nd. When is your next scheduled meeting with your manager?  
 9th    16th    23rd    30th
- The assembly department has consistently exceeded its daily assembly goals by an average of 25%. If their daily goal is to assemble 80 products, how many products, on average, are they assembling each day?  
 90    100    110    120    130
- You are unavailable to meet with potential customers on days following your strategy planning meetings and on Mondays and Fridays. This week you have two strategy planning meetings scheduled for Monday and Wednesday. When can you meet with potential customers?  
 Tuesday    Wednesday    Thursday
- If your coworker told you, "The results of the survey appear to be an anomaly," what does this mean?  
 The results were accurate.    The results were as expected.    The results were peculiar.    The results were misleading.    None of these
- Report C is always run sometime before report A. Report B has to be run immediately before or after Report C. Report D has to be run some time after report C if Report B is immediately before Report A. If it is not, Report D has to be run before report C. Based on this information, which sequence below is appropriate?  
 CBAD    BCDA    BCAD    BDCA    DCBA
- If two employees working together produce 12 products, four employees produce 36 and eight employees produce 96, how many products would 16 employees produce?  
 192    208    220    240    268